

### THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT 101 OLD VENICE ROAD • OSPREY, FLORIDA 34229 TELEPHONE (941) 486-2183 • FAX (941) 486-2188

### **MEMORANDUM**

**TO:** Members of the School Board

Lori White, Superintendent

Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #14-0008 FOR PAINTING SERVICES –

**DISTRICT WIDE** 

Bids to provide 'Painting Services – District Wide' were received from five vendors on April 8, 2014. The bids of Boro Building and Property Maintenance, Mailloux and Sons, Inc., and Service Painting of Florida were the best low bids meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. Funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

# **Requested by:**

Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 04/29/2014

Not to exceed **Fiscal Impact:** \$900,000.00

**Recommended Motion:** That the bids of Boro Building and Property Maintenance, Mailloux and Sons, Inc., and Service Painting of Florida, to provide 'Painting Services – District Wide' in an amount not to exceed \$900,000.00, be approved as presented.

superv require prices: Exterio SURFA EXCLU SERVI SERVI	or Specifications - PRICING SHALL INCLUDE ALL ACE PREPARATION REQUIRED PER THIS DOCUMENT JDING THE SPECIAL SURFACE PREPARATION CES AS LISTED FOR ITEMS #39-44 OR SPECIALIZED CES AS LISTED FOR ITEMS #45-47 (PRE-APPROVAL IRED).	Boro Building & Property Maintenance	GAFCO, Inc.	Mailloux and Sons, Inc.	Service Painting of Florida	Sheerson Painting
Item #	Description	Price	Price	Price	Price	Price
1	Concrete Block Vertical Walls					
	first coat - conditioner, sq. ft.	\$0.13	\$0.12	\$0.11	\$0.18	\$1.65
	each additional coat - acrylic, sq. ft.	\$0.23	\$0.15	\$0.23	\$0.20	\$1.00
2	Concrete Stack Block Walls					
	first coat - conditioner, sq. ft.	\$0.13	\$0.12	\$0.12	\$0.18	\$1.70
	each additional coat - acrylic, sq. ft.	\$0.24	\$0.15	\$0.12	\$0.20	\$1.00
3	Stucco Vertical Walls					
	first coat - conditioner, sq. ft.	\$0.13	\$0.12	\$0.15	\$0.18	\$1.46
	each additional coat - acrylic, sq. ft.	\$0.24	\$0.19	\$0.27	\$0.20	\$1.00
4	Concrete Block Vertical Walls (Elastomeric)					
	first coat - conditioner, sq. ft.	\$0.13	\$0.15	\$0.12	\$0.18	\$1.80
	each additional coat - acrylic, sq. ft.	\$0.34	\$0.20	\$0.27	\$0.25	\$1.15
	Concrete Stack Block Walls (Elastomeric)					
	first coat - conditioner, sq. ft.	\$0.13	\$0.15	\$0.12	\$0.18	\$1.60
	each additional coat - acrylic, sq. ft.	\$0.34	\$0.20	\$0.12	\$0.25	\$0.96
	Stucco Vertical Walls (Elastomeric)					
	first coat - conditioner, sq. ft.	\$0.13	\$0.15	\$0.15	\$0.18	\$1.47
	each additional coat - acrylic, sq. ft.	\$0.34	\$0.20	\$0.27	\$0.25	\$0.90
7	Underside of Horizontal Surfaces (do not use elastomeric)					
	first coat - conditioner, sq. ft.	\$0.13	\$0.12	\$0.12	\$0.18	\$1.30
	each additional coat - acrylic, sq. ft.	\$0.34	\$0.19	\$0.23	\$0.25	\$0.75
8	Wood - Schedule for Repaint (Walkways & Soffits)					
	first coat - primer, sq. ft.	\$0.13	\$0.12	\$0.10	\$0.18	\$1.66
	each additional coat - acrylic, sq. ft.	\$0.14	\$0.15	\$0.25	\$0.20	\$0.86
	non-skid additive (walkways), sq. ft.	\$0.30	\$0.08	\$0.00	\$0.05	\$0.26

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Item #	Description	Price	Price	Price	Price	Price
9	Portable Buildings - Wood					
	first coat - primer, sq. ft.	\$0.14	\$0.17	\$0.12	\$0.18	\$1.36
	each additional coat - acrylic, sq. ft.	\$0.15	\$0.19	\$0.25	\$0.20	\$0.68
10	Portable Ramps and Walkways					
	first coat - acrylic, sq. ft.	\$0.14	\$0.25	\$0.16	\$0.18	\$1.86
	each additional coat - acrylic, sq. ft.	\$0.15	\$0.25	\$0.40	\$0.20	\$0.75
	non-skid additive, sq. ft.	\$0.30	\$0.08	\$0.00	\$0.05	\$0.15
	Doors & Door Jambs - Ferrous Metal - With or Without Lights - Interior and Exterior					
a.	Doors					
	door first coat - primer, side	\$10.00	\$8.50	\$8.00	\$9.50	\$20.00
OR	door first coat - 2-part epoxy, side	\$10.00	\$8.50	\$8.00	\$11.50	\$20.00
	each additional coat - alkyd, side	\$10.00	\$8.50	\$4.00	\$9.50	\$10.00
	each additional coat - acrylic enamel, side	\$10.00	\$8.50	\$10.00	\$9.50	\$10.00
b.	Jambs					
	jamb first coat - primer, side	\$6.50	\$7.25	\$6.00	\$4.00	\$11.90
OR	jamb first coat - 2-part epoxy, side	\$6.50	\$7.25	\$6.00	\$6.00	\$12.20
	each additional coat - alkyd, side	\$6.50	\$7.25	\$4.00	\$4.00	\$10.00
	each additional coat - acrylic enamel, side	\$6.50	\$7.25	\$8.00	\$4.00	\$10.00
12	Ferrous Metals (Miscellaneous) - Exterior		<b>^</b>	<u> </u>	40.05	• • • • •
	door first coat - primer, sq. ft.	\$0.14	\$0.20	\$0.15	\$0.25	\$1.60
OR	door first coat - 2-part epoxy, sq. ft.	\$0.14	\$0.35	\$0.25	\$0.35	\$2.50
	each additional coat - alkyd, sq. ft.	\$0.20	\$0.25	\$0.10	\$0.30	\$1.75
OR	or acrylic enamel per coat, sq. ft.	\$0.20	\$0.25	\$0.27	\$0.25	\$1.60

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Item #	Description	Price	Price	Price	Price	Price
13	Non-Ferrous Metals - Galvanized - Aluminum, Exterior					
	door first coat - conditiner/primer, sq. ft.	\$0.14	\$0.20	\$0.15	\$0.20	\$1.28
	each additional coat - acrylic, sq. ft.	\$0.20	\$0.25	\$0.15	\$0.25	\$0.92
14	Parking Bumpers					
	each coat - acrylic, bumper	\$5.40	\$1.75	\$1.00	\$3.00	\$10.50
	Striping					
	each coat - acrylic, linear ft.	\$0.15	\$0.25	\$0.15	\$0.75	\$0.38
	Traffic Paint					
	each coat - acrylic, sq. ft.	\$0.24	\$0.20	\$0.40	\$0.75	\$0.38
1 1/	Pipes - PVC, Aluminum & Galvanized (4"diameter or less), Aluminum Gutters and Downspouts					
	first coat - conditioner, linear ft.	\$0.22	\$0.10	\$0.15	\$0.25	\$0.86
	each additional coat - acrylic, linear ft.	\$0.22	\$0.15	\$0.10	\$0.25	\$0.86
1 1×	Pipes - PVC, Aluminum & Galvanized (4"diameter and up to and including 12" diameter)					
	first coat - conditioner, linear ft.	\$0.22	\$0.10	\$0.10	\$0.30	\$1.15
	each additional coat - acrylic, linear ft.	\$0.22	\$0.15	\$0.15	\$0.30	\$1.02
19	Exterior Masonry Soffits					
	first coat - conditioner, sq. ft.	\$0.24	\$0.10	\$0.12	\$0.18	\$1.66
	each additional coat - acrylic, sq. ft.	\$0.25	\$0.15	\$0.25	\$0.20	\$1.05
	Exterior Sealant					
	1/4" to 1/2" - 1-part polyurethane, linear ft.	\$0.20	\$0.35	\$0.90	\$1.00	\$1.66
	1/2" to 1" - 1-part polyurethane, linear ft.	\$0.23	\$0.35	\$0.90	\$1.00	\$2.32
	1/4" to 1/2" - 2-part polyurethane, linear ft.	\$0.20	\$0.35	\$0.35	\$1.00	\$3.35
	1/2" to 1" - 2-part polyurethane, linear ft.	\$0.23	\$0.45	\$0.35	\$1.00	\$3.78

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, fuel, etc., to perform the service required in accordance with the bid doucments for the following prices:  Exterior Specifications - PRICING SHALL INCLUDE ALL SURFACE PREPARATION REQUIRED PER THIS DOCUMENT EXCLUDING THE SPECIAL SURFACE PREPARATION SERVICES AS LISTED FOR ITEMS #39-44 OR SPECIALIZED SERVICES AS LISTED FOR ITEMS #45-47 (PRE-APPROVAL REQUIRED).	- Boro Building & Property Maintenance	GAFCO, Inc.	Mailloux and Sons, Inc.	Service Painting of Florida	Sheerson Painting
Item # Description	Price	Price	Price	Price	Price
20 Exterior Sealant (continued)					
1/4" to 1/2" - 1-part silicone, linear ft.	\$0.20	\$0.45	\$1.00	\$1.00	\$1.94
1/2" to 1" - 1-part silicone, linear ft.	\$0.23	\$0.45	\$1.00	\$1.00	\$1.96
Interior Specifications - Pricing shall includes all surface preparation required per this document excluding the special surface preparation services for Items 39-44 or specialized services for Items 45-47.					
21 Caulking					
1/8" or greater - polyurethane, linear ft.	\$0.40	\$0.30	\$0.35	\$1.00	\$1.14
under 1/8" latex or polyurethane, linear ft.	\$0.35	\$0.30	\$0.25	\$0.90	\$1.00
22 Dry Wall Board					
first coat - primer, sq. ft.	\$0.15	\$0.25	\$0.10	\$0.18	\$1.45
OR first coat - stain block, sq. ft.	\$0.15	\$0.25	\$0.10	\$0.19	\$1.36
each additional coat - acrylic, sq. ft.	\$0.15	\$0.10	\$0.25	\$0.20	\$1.22
OR each additional coat - acrylic epoxy, sq. ft.	\$0.15	\$0.15	\$0.20	\$0.20	\$1.02
OR each addional coat - pre-cat epoxy, sq. ft.	\$0.15	\$0.15	\$0.20	\$0.20	
23 Concrete Block					
first coat - block filler/conditioner, sq. ft.	\$0.20	\$0.29	\$0.10	\$0.18	\$2.75
each additional coat - acrylic, sq. ft.	\$0.20	\$0.10	\$0.25	\$0.20	\$0.95
24 Concrete Stack Block					
first coat - primer/conditioner, per sq. ft.	\$0.15	\$0.20	\$0.10	\$0.18	\$2.10
each additional coat - acrylic, sq. ft.	\$0.15	\$0.25	\$0.27	\$0.20	\$1.05
OR each additional coat - acrylic epoxy, sq. ft.	\$0.15	\$0.25	\$0.16	\$0.21	\$1.75
OR each addional coat - pre-cat epoxy, sq. ft.	\$0.15	\$0.25	\$0.16	\$0.25	\$1.45

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SURF. EXCLU SERV	or Specifications - PRICING SHALL INCLUDE ALL ACE PREPARATION REQUIRED PER THIS DOCUMENT JUING THE SPECIAL SURFACE PREPARATION ICES AS LISTED FOR ITEMS #39-44 OR SPECIALIZED ICES AS LISTED FOR ITEMS #45-47 (PRE-APPROVAL IRED).	Property Maintenance	GAFCO, Inc.	Mailloux and Sons, Inc.	Service Painting of Florida	Sheerson Painting
Item #	Description	Price	Price	Price	Price	Price
Interio	r Specifications (Continued)					
25	Non-Ferrous Metals - Galvanized - Aluminum, Interior					
	first coat - conditioner/primer, sq. ft.	\$0.19	\$0.25	\$0.12	\$0.20	\$1.65
	each additional coat - acrylic, sq. ft.	\$0.19	\$0.35	\$0.16	\$0.25	\$1.00
OR	each additional coat - alkyd, sq. ft.	\$0.19	\$0.35	\$0.10	\$0.25	\$1.08
	Ferrous Metals (Miscellaneous) Interior	755	Ψ0.00	*****	40.20	Ψσσ
	first coat - primer, sq. ft.	\$0.19	\$0.50	\$0.12	\$0.25	\$1.75
	first coat - 2-part epoxy, sq. ft.	\$0.19	\$0.50	\$0.14	\$0.35	\$1.65
	each additional coat - alkyd, sq. ft.	\$0.19	\$0.40	\$0.12	\$0.30	\$1.00
OR	each additional coat acrylic enamel, sq. ft.	\$0.19	\$0.40	\$0.14	\$0.30	\$1.10
27	Ferrous Metal Pipes 4" diameter or less					
	first coat - primer, linear ft.	\$0.19	\$0.15	\$0.08	\$0.25	\$1.20
OR	first coat - 2-part epoxy, linear ft.	\$0.19	\$0.50	\$0.10	\$0.35	\$1.65
	each additional coat - alkyd, linear ft.	\$0.19	\$0.40	\$0.10	\$0.30	\$1.00
OR	each additional coat acrylic enamel, linear ft.	\$0.19	\$0.40	\$0.10	\$0.30	\$1.05
28	Ferrous Metal Pipes greater than 4" diameter and up to and including 12" diameter					
	first coat - primer, linear ft.	\$0.22	\$0.15	\$0.08	\$0.30	\$1.90
OR	first coat - 2-part epoxy, linear ft.	\$0.22	\$0.50	\$0.10	\$0.40	\$1.82
	each additional coat - alkyd, linear ft.	\$0.22	\$0.40	\$0.10	\$0.35	\$1.00
28	Ferrous Metal Pipes greater than 4" diameter and up to and including 12" diameter (continued)					
	each additional coat acrylic enamel, linear ft.	\$0.22	\$0.40	\$0.10	\$0.35	\$1.45
	Plaster & Stucco					
	first coat - primer/conditioner, sq. ft.	\$0.17	\$0.25	\$0.10	\$0.18	\$1.35
	each additional coat acrylic, sq. ft.	\$0.17	\$0.25	\$0.30	\$0.20	\$1.00

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Item #	Description	Price	Price	Price	Price	Price
29	Plaster & Stucco (continued)					
OR	each additional coat acrylic epoxy, sq. ft.	\$0.17	\$0.25	\$0.15	\$0.22	\$1.25
1 30	Interior Wood Surfaces, Interior/Exterior Wood Doors and Jambs, acrylic					
a.	Interior Wood Surfaces					
	first coat - acrylic primer, sq. ft.	\$0.17	\$0.20	\$0.10	\$0.20	\$1.65
	each additional coat - acrylic, sq. ft.	\$0.19	\$0.20	\$0.10	\$0.20	\$1.25
b.	Interior/Exterior Wood Doors					
	door first coat - acrylic primer, side	\$10.15	\$7.95	\$8.00	\$9.50	\$26.00
	door each additional coat - acrylic, side	\$10.20	\$7.95	\$10.00	\$9.50	\$20.00
-	Interior/Exterior Jambs					
	jamb first coat - acrylic primer, side	\$10.00	\$6.25	\$6.00	\$4.00	\$12.00
	jamb each additional coat - acrylic, side	\$10.00	\$6.25	\$8.00	\$4.00	\$10.00
1 31	Interior Wood Doors & Cabinets/Existing Clear Finish to be Refinished with gloss or satin					
	each coat - polyurethane, sq. ft.	\$0.20	\$0.25	\$0.10	\$0.35	\$4.24
32	Concrete Floor - Stained, Interior or Exterior			-		
	first coat - silicone acrylic, sq. ft.	\$0.20	\$0.18	\$0.12	\$0.25	\$1.65
	each additional coat - silicone acrylic, sq. ft.	\$0.17	\$0.18	\$0.25	\$0.25	\$1.00
	non-skid additive, sq. ft.	\$0.05	\$0.06	\$0.00	\$0.05	\$0.20
	Concrete Floor - Painted					
	first coat - acrylic epoxy, sq. ft.	\$0.19	\$0.20	\$0.12	\$0.35	\$2.00
	each additional coat - acrylic epoxy, sq. ft.	\$0.19	\$0.20	\$0.20	\$0.35	\$1.00
	non-skid additive, sq. ft.	\$0.30	\$0.06	\$0.00	\$0.05	\$0.15
	Ceramic Tile					
	each coat - epoxy enamel, sq. ft.	\$0.19	\$0.20	\$0.15	\$0.30	\$2.02

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Item #	Description	Price	Price	Price	Price	Price
TEXTU followin	JRING FINISH - (includes, but is not limited to the ng):					
35	Skip Trowel, sq. ft.	\$0.30	\$0.30	\$0.10	\$0.25	\$10.25
36	Orange Peel, sq. ft.	\$0.30	\$0.30	\$0.35	\$0.25	\$1.22
37	Knock-down, sq. ft.	\$0.30	\$0.30	\$0.35	\$0.28	\$1.20
38	Popcorn, sq. ft.	\$0.30	\$0.30	\$0.05	\$0.25	\$1.11
is for s catego authori	AL SURFACE PREPARATION SERVICES - This category pecial surface preparation services, as listed below. This ry is to be used only with prior written approval from the zed representative of the Facilities Services or uction Services Department.					
	Standard Pressure Washing, sq. ft.	\$0.07	\$0.03	\$0.07	\$0.04	\$0.25
	Rotary Tip Pressure Washing, sq. ft.	\$0.06	\$0.03	\$0.01	\$0.04	\$0.35
	Sand Blasting, sq. ft.	\$0.08	\$0.20	\$0.05	\$0.25	\$2.90
	Bead Blasting, sq. ft.	\$0.10	\$0.20	\$0.05	\$0.25	\$3.10
	Sand Injected Blasting, sq. ft.	\$0.50	\$0.15	\$0.07	\$0.15	\$3.30
	Cementitious Skim Coat, sq. ft.	\$0.50	\$0.30	\$0.35	\$0.25	\$5.10
through used of represe Depart						
45	STANDARD HOURS - 7:00 a.m. through 5:00 p.m., Monday through Friday. Hourly rate, including overhead and profit.	\$17.50	\$17.00	\$24.00	\$25.00	\$26.50

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Item #	Description	Price	Price	Price	Price	Price
SPEC	ALIZED SERVICES HOURLY RATES (continued)					
46	NON-STANDARD HOURS - prior to 7:00 a.m. and after 5:00 p.m. Monday through Friday, and Saturdays and Sundays. Hourly rate, including overhead and profit.	\$17.50	\$18.00	\$24.00	\$30.00	\$39.25
MARK approv	RIALS FOR SPECIALIZED SERVICES PERCENTAGE -UP - This category to be used only with prior written val from the authorized representative of the Facilities es or Construction Services Department.					
47	Materials/chemicals for specialized services billed at net cost plus a mark-up for overhead and profit. Maximum of 10%. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	9%	0%	10%	10%	10%
written	AL EQUIPMENT - This category to be used only with prior approval from the authorized representative of the es Services or Construction Services Department.					
48	RENTAL OF EQUIPMENT PERCENTAGE MARK-UP - For equipment that is not used in the regular course of painting services. Billed at net cost plus a mark-up for overhead and profit. Maximum of 10%. (No mark-up of sales tax allowed). A Copy of the rental invoice will be required at time of billing to the SBSC. Rental is for active use of equipment. Payment for inactive use will not be allowed.	8%	5%	10%	10%	10%

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Item #	Description	Price	Price	Price	Price	Price
49	USE OF CONTRACTOR OWNED EQUIPMENT - This is equipment that is used on occasion, not in the regular course of painting services. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed.	Rates	Rates	Rates	Rates	Rates
		Scissor lift: \$20 hr/\$100 day/ \$250 wk			*Vendor withdrew item & pricing for pressure cleaner	Pressure washer: \$31.45 hr/\$53 day/\$175 wk
		Boom lifts: \$30 hr/\$150 day/ \$350 wk			*Vendor withdrew item and pricing for airless sprayer	Ladders 24': \$24 hr/\$46 day/\$135 wk
		Cherry picker w/ truck: \$25 hr/\$100 day/ \$450 wk				Spray Machine CRACO 3500: \$22.60 hr/\$85 day/\$210 wk
						Scissor Lift 20': \$66 hr/\$250 day/\$600 wk
						4-32' Ladder
						40' Boom Lift: \$300 hr/\$650 day/\$1425 wk

superrequire prices Exterior SURF EXCL SERV SERV	idder proposes and agrees to provide all labor, materials, vision, equipment, tools, fuel, etc., to perform the service ed in accordance with the bid doucments for the following s:  or Specifications - PRICING SHALL INCLUDE ALL FACE PREPARATION REQUIRED PER THIS DOCUMENT UDING THE SPECIAL SURFACE PREPARATION /ICES AS LISTED FOR ITEMS #39-44 OR SPECIALIZED /ICES AS LISTED FOR ITEMS #45-47 (PRE-APPROVAL JIRED).	Boro Building & Property Maintenance	GAFCO, Inc.	Mailloux and Sons, Inc.	Service Painting of Florida	Sheerson Painting
Item #		Price	Price	Price	Price	Price
that so be use repres	CONTRACTED SERVICES - On occasion, it is recognized ubcontracted services may be necessary. This category is to ed only with prior written approval from the authorized sentative of the Facilities Services or Construction Services rtment.					
50	Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of subcontracted services will be allowed. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed). A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.		10%	0%	10%	10%
mater	The square foot price requested is to include all labor, rials, supervision, equipment, tools, fuel, etc., to perform services.					

## SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Painting Services - District Wide - Bid #14-0008

Opened on April 8, 2014 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, fuel, etc., to perform the service required in accordance with the bid doucments for the following prices:  Exterior Specifications - PRICING SHALL INCLUDE ALL SURFACE PREPARATION REQUIRED PER THIS DOCUMENT EXCLUDING THE SPECIAL SURFACE PREPARATION SERVICES AS LISTED FOR ITEMS #39-44 OR SPECIALIZED SERVICES AS LISTED FOR ITEMS #45-47 (PRE-APPROVAL	Boro Building & Property Maintenance	GAFCO, Inc.	Mailloux and Sons, Inc.	Service Painting of Florida	Sheerson Painting
REQUIRED).					
Item # Description	Price	Price	Price	Price	Price
Notes					
Contact	Ben Varney	George Frudakis	Jade Mailloux	Burt Whitenight	Zulfiquar Sheermohamed
Address	6321 Porter Road, Suite 5	8205 Natures Way, #105	612 17th Street E., #H	6215 Clarity Court	6011 Black Plum Court
	Sarasota, FL 34240	Lakewood Ranch, FL 34202	Palmetto, FL 34221	Sarasota, FL 34240	Tamarac, FL 33321
Phone	941-556-9027	941-960-7010	941-723-1955	941-371-8182	407-271-3083
Fax	941-556-9208	941-761-5852	941-723-1956	941-371-0563	
Federal ID#	272225172	300578125	208413979	743030989	
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